### 14.13 Economics and Psychology MIT Spring 04

## Problem Set \#5

## 1 Fibonacci Cinema

Consider a $(\beta, \delta)$ agent. His utility at time $t$ is

$$
U_{t}\left(u_{t}, u_{t+1}, \ldots, u_{T}\right)=u_{t}+\beta \sum_{s=1}^{T-t} \delta^{s} u_{t+s}
$$

Assume for simplicity that $\beta=.5$ and $\delta=1$.
This agent can watch 3 movies over the next 4 weeks. He has to spend one week without watching a movie, not seeing a movie gives him 0 utils.

- week 1: mediocre movie $=3$ utils
- week 2: good movie $=5$ utils
- week 3: great movie $=8$ utils
- week 4: excellent movie $=13$ utils

1. [10 points] What movie will a sophisticate miss? Solve the game played by the different selves by backward induction.
2. [10 points] What movie will a naive skip? He is unaware of the changes in his preferences, he thinks the future selves will do what the present self thinks they should do.
3. [5 points] Suppose an economist who thinks $\beta=1$ wants to estimate $\delta$ from the naif's behavior. Find an upper bound for $\delta$, i.e. find a condition on $\delta$ such that an exponential discounting agent chooses to miss the same movie as the naif agent.
Assume now that the agent can go to only one movie during those 4 weeks.
4. [5 points] What movie will a sophisticate see?
5. [5 points] What movie will a naive see?
6. [5 points] Interpret in terms of who is optimist, who is pessimist, when does it help to be either of those?

## 2 Deadline

Consider the project that has to be done by deadline $T$ from Lecture 17 Hyperbolics. Recall that the project costs $\left(\frac{3}{2}\right)^{t}$ if it is done in period t . It is assumed that $\beta=.5$ and $\delta=1$. Show that

1. [10 points] If $T$ is even, then sophisticates will do the project in even periods (and not in odd periods).
2. [10 points] If $T$ is odd, then sophisticates will do the project in odd periods (andnot in even periods).
