# 15.093 J/2.098 J Optimization Methods

Professor: Dimitris Bertsimas

# 1 Structure of Class

SLIDE 1

- Linear Optimization (LO): Lec. 1-9
- Network Flows: Lec. 10-11
- $\bullet$  Discrete Optimization: Lec. 12-15
- Dynamic Optimization: Lec. 16
- Nonlinear Optimization (NLO): Lec. 17-24

# 2 Requirements

- Homeworks: 30%
- Midterm Exam: 30%
- Final Exam: 40%
- Class Participation: important tie breaker

Use of commercial software for solving optimization problems

### 3 Lecture Outline

SLIDE 3

- History of Optimization
- Where LOPs Arise?
- Examples of Formulations

# 4 History of Optimization

Fermat, 1638; Newton, 1670

$$\min f(x)$$
  $x$ : scalar

$$\frac{df(x)}{dx} = 0$$

Euler, 1755

$$\min f(x_1, \dots, x_n)$$
$$\nabla f(\mathbf{x}) = 0$$

Lagrange, 1797

$$\min f(x_1, \dots, x_n)$$
s.t.  $g_k(x_1, \dots, x_n) = 0$   $k = 1, \dots, m$ 

Euler, Lagrange Problems in infinite dimensions, calculus of variations.

# 5 Nonlinear Optimization

### 5.1 The general problem

SLIDE 5

min 
$$f(x_1, ..., x_n)$$
  
s.t.  $g_1(x_1, ..., x_n) \le 0$   
 $\vdots$   
 $g_m(x_1, ..., x_n) \le 0$ 

### 6 What is Linear Optimization?

#### 6.1 Formulation

SLIDE 6

$$\begin{array}{c} \text{minimize} \quad 3x_1 + x_2 \\ \text{subject to} \quad x_1 + 2x_2 \geq 2 \\ 2x_1 + x_2 \geq 3 \\ x_1 \geq 0, x_2 \geq 0 \end{array}$$

$$\boldsymbol{c} = \left( \begin{array}{c} 3 \\ 1 \end{array} \right), \quad \boldsymbol{x} = \left( \begin{array}{c} x_1 \\ x_2 \end{array} \right), \quad \boldsymbol{b} = \left( \begin{array}{c} 2 \\ 3 \end{array} \right), \quad \boldsymbol{A} = \left[ \begin{array}{c} 1 & 2 \\ 2 & 1 \end{array} \right]$$

$$\begin{array}{c} \text{minimize} \quad \boldsymbol{c}' \boldsymbol{x} \\ \text{subject to} \quad \boldsymbol{A} \boldsymbol{x} \geq \boldsymbol{b} \\ \boldsymbol{x} \geq \boldsymbol{0} \end{array}$$

# 7 History of LO

### 7.1 The pre-algorithmic period

SLIDE 7

Fourier, 1826 Method for solving system of linear inequalities.

de la Vallée Poussin simplex-like method for objective function with absolute values.

Kantorovich, Koopmans, 1930s Formulations and solution method.

von Neumann, 1928 game theory, duality.

Farkas, Minkowski, Carathéodory, 1870-1930 Foundations.

#### 7.2 The modern period

SLIDE 8

 ${\bf George\ Dantzig,\ 1947\ Simplex\ method}.$ 

1950s Applications.

1960s Large Scale Optimization.

1970s Complexity theory.

Khachyan, 1979 The ellipsoid algorithm.

Karmakar, 1984 Interior point algorithms.

### 8 Where do LOPs Arise?

### 8.1 Wide Applicability

SLIDE 9

• Transportation

Air traffic control, Crew scheduling, ... Movement of Truck Loads

- Telecommunications
- Manufacturing
- Medicine
- Engineering
- Typesetting (TEX, LATEX)

# 9 Transportation Problem

9.1 Data Slide 10

- $\bullet$  m plants, n warehouses
- $s_i$  supply of ith plant,  $i = 1 \dots m$
- $d_j$  demand of jth warehouse,  $j = 1 \dots n$
- $c_{ij}$ : cost of transportation  $i \to j$

### 9.2 Decision Variables

#### 9.2.1 Formulation

SLIDE 11

 $x_{ij} = \text{number of units to send } i \rightarrow j$ 

min 
$$\sum_{i=1}^{m} \sum_{j=1}^{n} c_{ij} x_{ij}$$
s.t. 
$$\sum_{i=1}^{m} x_{ij} = d_{j} \qquad j = 1 \dots n$$

$$\sum_{j=1}^{n} x_{ij} = s_{i} \qquad i = 1 \dots m$$

$$x_{ij} \ge 0$$

# 10 Sorting through LO

SLIDE 12

- Given n numbers  $c_1, c_2, \ldots, c_n$ ;
- The order statistic  $c_{(1)}, c_{(2)}, \ldots, c_{(n)}$ :  $c_{(1)} \le c_{(2)} \le \ldots \le c_{(n)}$ ;
- Use LO to find  $\sum_{i=1}^k c_{(i)}$ .

min 
$$\sum_{i=1}^{n} c_i x_i$$
s.t. 
$$\sum_{i=1}^{n} x_i = k$$

$$0 \le x_i \le 1 \qquad i = 1, \dots, n$$

# 11 Investment under taxation

- You have purchased  $s_i$  shares of stock i at price  $q_i$ , i = 1, ..., n.
- Current price of stock i is  $p_i$
- You expect that the price of stock i one year from now will be  $r_i$ .
- You pay a capital-gains tax at the rate of 30% on any capital gains at the time of the sale.
- You want to raise C amount of cash after taxes.
- You pay 1% in transaction costs.
- Example: You sell 1,000 shares at \$50 per share; you have bought them at \$30 per share; Net cash is:

$$50 \times 1,000 - 0.30 \times (50 - 30) \times 1,000 - 0.01 \times 50 \times 1,000 = $43,500.$$

#### 11.1 Formulation

SLIDE 14

$$\max \sum_{\substack{i=1\\ n}}^{n} r_i (s_i - x_i)$$
s.t. 
$$\sum_{\substack{i=1\\ 0 \le x_i \le s_i}}^{n} p_i x_i - 0.30 \sum_{i=1}^{n} (p_i - q_i) x_i - 0.01 \sum_{i=1}^{n} p_i x_i \ge C$$

### 12 Investment Problem

SLIDE 15

- Five investment choices A, B, C, D, E.
- A, C, and D are available in 1993.
- B is available in 1994.
- E is available in 1995.
- Cash earns 6% per year.
- \$1,000,000 in 1993.

### 12.1 Cash Flowper Dollar Invested

SLIDE 16

Year:	A	В	C	D	E	
1993	-1.00	Ω	-1.00	-1.00	n	
1994	+0.30	-1.00	+1.10	0	0	
1995	+1.00	+0.30	0	0	-1.00	
1996	0	+1.00	0	+1.75	+1.40	
LIMIT	\$500,000	NONE	\$500,000	NONE	\$750,000	

#### 12.2 Formulation

#### 12.2.1 Decision Variables

- $A, \dots E$ : amount invested in \$ millions
- $Cash_t$ : amount invested in cash in period t, t = 1, 2, 3

$$\begin{array}{ll} \max & 1.06Cash_3 + 1.00B + 1.75D + 1.40E \\ \text{s.t.} & A + C + D + Cash_1 \leq 1 \\ & Cash_2 + B \leq 0.3A + 1.1C + 1.06Cash_1 \\ & Cash_3 + 1.0E \leq 1.0A + 0.3B + 1.06Cash_2 \\ & A \leq 0.5, \ C \leq 0.5, \ E \leq 0.75 \\ & A, \ldots, E \geq 0 \end{array}$$

• Solution: A = 0.5M, B = 0, C = 0, D = 0.5M, E = 0.659M,  $Cash_1 = 0$ ,  $Cash_2 = .15M$ ,  $Cash_3 = 0$ ; Objective: 1.7976M

### 13 Manufacturing

#### 13.1 Data

SLIDE 18

- $\bullet$  *n* products, *m* raw materials
- $c_j$ : profit of product j
- $b_i$ : available units of material i.
- $a_{ij}$ : # units of material i product j needs in order to be produced.

#### 13.2 Formulation

#### 13.2.1 Decision variables

SLIDE 19

 $x_j = \text{amount of product } j \text{ produced.}$ 

$$\max \sum_{j=1}^{n} c_j x_j$$
s.t.  $a_{11}x_1 + \dots + a_{1n}x_n \le b_1$ 

$$\vdots$$

$$a_{m1}x_1 + \dots + a_{mn}x_n \le b_m$$

$$x_j \ge 0, \qquad j = 1 \dots n$$

# 14 Capacity Expansion

### 14.1 Data and Constraints

SLIDE 20

 $D_t$ : forecasted demand for electricity at year t

 $E_t$ : existing capacity (in oil) available at t

 $c_t$ : cost to produce 1MW using coal capacity

n<sub>t</sub>: cost to produce 1MW using nuclear capacity

- No more than 20% nuclear
- Coal plants last 20 years
- Nuclear plants last 15 years

#### 14.2 Decision Variables

SLIDE 21

 $x_t$ : amount of <u>coal</u> capacity brought on line in year t.

 $y_t$ : amount of <u>nuclear</u> capacity brought on line in year t.

 $w_t$ : total <u>coal</u> capacity in year t.

 $z_t$ : total <u>nuclear</u> capacity in year t.

#### 14.3 Formulation

SLIDE 22

$$\min \sum_{t=1}^{T} c_t x_t + n_t y_t$$
s.t. 
$$w_t = \sum_{s=\max(0, t-19)}^{t} x_s, \quad t = 1 \dots T$$

$$z_t = \sum_{s=\max(0, t-14)}^{t} y_s, \quad t = 1 \dots T$$

$$w_t + z_t + E_t \ge D_t$$

$$z_t \le 0.2(w_t + z_t + E_t)$$

$$x_t, y_t, w_t, z_t \ge 0.$$

# 15 Scheduling

#### 15.1 Decision variables

SLIDE 23

- Hospital wants to make weekly nightshift for its nurses
- $D_j$  demand for nurses,  $j = 1 \dots 7$
- Every nurse works 5 days in a row
- Goal: hire minimum number of nurses

#### **Decision Variables**

 $x_j$ : # nurses starting their week on day j

#### 15.2 Formulation

# 16 Revenue Management

### 16.1 The industry

SLIDE 25

- Deregulation in 1978
- Prior to Deregulation
  - Carriers only allowed to fly certain routes. Hence airlines such as Northwest, Eastern, Southwest, etc.
  - Fares determined by Civil Aeronautics Board (CAB) based on mileage and other costs (CAB no longer exists)

SLIDE 26

### Post Deregulation

- anyone can fly, anywhere
- fares determined by carrier (and the market)

# 17 Revenue Management

### 17.1 Economics

SLIDE 27

- Huge sunk and fixed costs
- Very low variable costs per passenger (\$10/passenger or less)
- Strong economically competitive environment
- Near-perfect information and negligible cost of information
- Highly perishable inventory
- Result: Multiple fares

# 18 Revenue Management

#### 18.1 Data

- $\bullet$  *n* origins, *n* destinations
- 1 hub
- 2 classes (for simplicity), Q-class, Y-class
- Revenues  $r_{ij}^Q, r_{ij}^Y$
- Capacities:  $C_{i0}$ , i = 1, ...n;  $C_{0j}$ , j = 1, ...n
- Expected demands:  $D_{ij}^Q$ ,  $D_{ij}^Y$

### 18.2 LO Formulation

#### 18.2.1 Decision Variables

SLIDE 29

- $Q_{ij}$ : # of Q-class customers we accept from i to j
- $Y_{ij}$ : # of Y-class customers we accept from i to j

$$\begin{aligned} \text{maximize} & & \sum_{i,j} r_{ij}^Q Q_{ij} + r_{ij}^Y Y_{ij} \\ \text{subject to} & & \sum_{j=0}^n (Q_{ij} + Y_{ij}) \leq C_{i0} \\ & & & \sum_{i=0}^n (Q_{ij} + Y_{ij}) \leq C_{0j} \\ & & & 0 \leq Q_{ij} \leq D_{ij}^Q, \quad 0 \leq Y_{ij} \leq D_{ij}^Y \end{aligned}$$

# 19 Revenue Management

### 19.1 Importance

SLIDE 30

Robert Crandall, former CEO of American Airlines:

We estimate that RM has generated \$1.4 billion in incremental revenue for American Airlines in the last three years alone. This is not a one-time benefit. We expect RM to generate at least \$500 million annually for the foreseeable future. As we continue to invest in the enhancement of DINAMO we expect to capture an even larger revenue premium.

# 20 Messages

#### 20.1 How to formulate?

SLIDE 31

- 1. Define your decision variables clearly.
- 2. Write constraints and objective function.
- 3. No systematic method available.

#### What is a good LO formulation?

A formulation with <u>a small</u> number of variables and constraints, and the matrix A is sparse.

# 21 Nonlinear Optimization

### 21.1 The general problem

SLIDE 32

$$\min_{s.t.} f(x_1, \dots, x_n) 
s.t. g_1(x_1, \dots, x_n) \leq 0 
\vdots 
g_m(x_1, \dots, x_n) \leq 0.$$

# 22 Convex functions

SLIDE 33

- $f: S \longrightarrow R$
- For all  $x_1, x_2 \in S$

$$f(\lambda x_1 + (1 - \lambda)x_2) \le \lambda f(x_1) + (1 - \lambda)f(x_2)$$

• f(x) concave if -f(x) convex.

### 23 On the power of LO

#### 23.1 LO formulation

SLIDE 34

$$\min f(x) = \max_{k} \left( d_{k}'x + c_{k} \right)$$
s.t.  $Ax \ge b$ 

$$\min_{k} z$$
s.t.  $Ax \ge b$ 

$$d_{k}'x + c_{k} \le z \quad \forall k$$

# 24 On the power of LO

### 24.1 Problems with |.|

SLIDE 35

$$\min_{\text{s.t.}} \quad \sum_{\boldsymbol{c}_j} |x_j| \\
\text{s.t.} \quad \boldsymbol{A}\boldsymbol{x} \ge \boldsymbol{b}$$

Idea:  $|x| = \max\{x, -x\}$ 

$$\begin{array}{ll} \min & \sum c_j z_j \\ \text{s.t.} & \boldsymbol{A}\boldsymbol{x} \geq \boldsymbol{b} \\ & x_j \leq z_j \\ & -x_j \leq z_j \end{array}$$

Message: Minimizing Piecewise linear convex function can be modelled by LO

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